# PLATEFORME PROFESSIONNELLE PARTICIPANTES / PARTICIPANTS / ATTENDEES

# Toulouse, 21, 22, 23 mars 2018

dans le cadre de Cinélatino, 30<sup>es</sup> Rencontres de Toulouse, 16-25 mars 2018



#### OTHER

PHILIPPE TASCA ROOCHVARG philippetr@free.fr FRANCE

DIRECTOR CINEMA EN DEVELOPPEMENT

PRODUCER CINEMA EN DEVEL OPPEMENT

Philippe works since 15 years in the acquisitions and international sales, and in the gestion if international festivals. He managed Rendez Vous Pictures, then created the "International Sales" in Outplay during 5 years. He's now independant.



**RICKY MASTRO** lista@rickymastro.com BRAZIL

Brazilian filmmaker and scriptwriter based in Toulouse. Written and directed over 7 LGBTQIA short films. Shooting his first feature film in Toulouse this year with no budget. Programmer of a LGBT film festival in Brazil (DIGO).



LÉON DIANA dianaleonvidal@gmail.com FRANCE

**GIMENA CORTÉS** 

COSTA RICA

Production director of Ricky Mastro's first feature film to be shot in Toulouse in March. Producer of two short films sponsored by GREC (France) in 2017 in Corse. He's the co-producer of "Jogos de Mente" presented at Cinéma en Développement.



PRODUCER CINEMA EN DEVELOPPEMENT Gimena Cortés is a Costa Rican producer who studied in the University of Costa Rica. She produces film, musical theater and advertising. She worked in the second season of the web series Dele Viaje, was Print Traffic coordinator for the Costa Rica International Film Festival in 2015 and 2016. Her latest short film gime2cortes@gmail.com production was 'Isabel in a red room' by André Robert. She's the producer of "El hombre de piel manchada" presented at Cinéma en Développement.

DIRECTOR CINEMA EN DEVELOPPEMENT ANDRÉ ROBERT andrerobertk@gmail.com COSTA RICA

I am a freelance cinematographer and director. I work with advertising agencies creating commercials for different clients, but I also collaborate on artistic projects such as videoclips, short films, feature films. Director of "El hombre de piel manchada" presented at Cinéma en Développement.



TRAINING

Creation of formations, script doctor and analyst, writer.

**ELISABETH DIOT** elajarige2@orange.fr FRANCE



**BRUNO CIANCAGLINI** bruno\_cianca@hotmail.com ARGENTINA

DIRECTOR CINEMA EN DEVELOPPEMENT

I'm a student from the Universidad del Cine de Buenos Aires (FUC). Director of "Officios Nocturnos" presented at Cinéma en Développement.

Distribution



#### OTHER

RICHARD HARDRICK

richard.hardrick@gmail.com



SUZANNE ANDREWS CORREA suzanneandrewscorrea@gmail.com MEXICO

DIRECTOR CINEMA EN DEVELOPPEMENT

Music for Film, Movies, Commercial and Video Games. Sync Licensing, Personalized Soundtrack.

Director / Writer. Director of "La Cazadora" presented at Cinéma en Développement.



PRODUCTION/DISTRIBUTION 2I FILMS IVANA HORVAT ivana@2ifilm.hr CROATIA



PROFESSIONAL ASSOCIATION ACREAMP CÉLINE CLÉMENT acreamp@gmail.com. FRANCE



SALES / ACQUISITIONS ALPHA VIOLET VIRGINIE DEVESA virginie@alphaviolet.com FRANCE It's an association of more than 80 theaters in Occitanie and Nouvelle Aquitaine which accompanies the screens of the network. It collaborates with Cinelatino for more than 20 years, develops the cultural manifestations in region and lights up the Latin-American with its theaters network

Alpha Violet is an independent sales company based in Paris. We offer transparency to our filmmakers and producers walking together towards their career worldwide. We adapt our sales strategies according to the specificities of the films to meet expectations of the Production companies we work with.



PRODUCTION COMPANY ALTAMAR FILMS ALEXA RIVERO alexa@altamar-films.com FRANCE Founded in 2014 by Alexa Rivero, Altamar films is involved in several feature films, NONA, by Chilean director Camila José Donoso, KILLING THE DEAD, a political thriller from Paraguay by Hugo Giménez, THE UNKNOWN SAINT, the debut feature by Moroccan director Alaa Eddine Aljem. Altamar is also developing the sophomore feature by Bolivian director Kiro Russo.



PRODUCTION COMPANY ANOKI MARIE RÉGIS info@anoki.fr FRANCE anoki is a production company created in 2008 and based in Toulouse. anoki produces creative documentaries for cinema and television as well as animation programs.

presented at Cinéma en Développement.

presented at Cinéma en Développement.

For more information apifapm@gmail.com



DIRECTOR / PRODUCER ANTORCHA FILMS ANGELA CARABALI angelita.cg@gmail.com COLOMBIA



DIRECTOR / PRODUCER ANTORCHA FILMS JHONNY HENDRIX HINESTROZA hendrix@antorchafilms.com COLOMBIA



PROFESSIONAL ASSOCIATION APIFA EMMY COULON apifapm@gmail.com FRANCE



ORGANIZATION ARCALT GUY BOISSIÈRES guyboissieres@free.fr FRANCE



Colombian film production company of renowned films DOG EAT DOG (Sundance official selection), DR. ALEMÁN by Tom Schreiber, HIROSHIMA by Pablo Stoll,

CHOCÓ (Panorama Berlin International Film Festival), ANINA (Generation Berlin

International Film Festival), SAUDÓ, and CANDELARIA by Jhonny Hendrix (winner

Giornate degli Autori Venice Days 2017). Director of "No los dejaron volver"

Colombian film production company of renowned films DOG EAT DOG (Sundance

official selection), DR. ALEMÁN by Tom Schreiber, HIROSHIMA by Pablo Stoll,

CHOCÓ (Panorama Berlin International Film Festival), ANINA (Generation Berlin

International Film Festival), SAUDÓ, and CANDELARIA by Jhonny Hendrix (winner

Giornate degli Autori Venice Days 2017). Producer of "No los dejaron volver"

The APIFA Pyrénées Méditerranée brings together independent producers from the audiovisual sector of the new Occitanie region. APIFA is dedicated to

defending and enhancing the creative, professional and economic potential of

the entire audiovisual sector (fiction, animation, documentary and new media).

ARCALT has organized the Latin American film festival Cinélatino, Rencontres de Toulouse for 28 years, Cinema en Construction with the San Sebastian Film Festival for 14 years and Cinéma en Développement for 11 years.



ORGANIZATION ARCALT AMANDA RUEDA amarue@gmail.com FRANCE



ORGANIZATION ARCALT EMMANUEL DENIAUD emmanif@hotmail.fr FRANCE

ARCALT has organized the Latin American film festival Cinélatino, Rencontres de Toulouse for 28 years, Cinema en Construction with the San Sebastian Film Festival for 14 years and Cinéma en Développement for 11 years.



ORGANIZATION ARCALT STÉPHANIE BOUSQUET stephmaz@yahoo.com FRANCE ARCALT has organized the Latin American film festival Cinélatino, Rencontres de Toulouse for 28 years, Cinema en Construction with the San Sebastian Film Festival for 14 years and Cinéma en Développement for 11 years.



ORGANIZATION ARCALT FRANCIS SAINT-DIZIER arcalt31@wanadoo.fr FRANCE

ORGANIZATION

ARCALT has organized the Latin American film festival Cinélatino, Rencontres de Toulouse for 28 years, Cinema en Construction with the San Sebastian Film Festival for 14 years and Cinéma en Développement for 11 years.



ARCALT ESTHER SAINT-DIZIER esther.saintdizier@cinelatino.fr FRANCE ARCALT has organized the Latin American film festival Cinélatino, Rencontres de Toulouse for 28 years, Cinema en Construction with the San Sebastian Film Festival for 14 years and Cinéma en Développement for 11 years.



DISTRIBUTOR ARIZONA DISTRIBUTION BÉNÉDICTE THOMAS benedicte@arizonafilms.net FRANCE



TELEVISION BROADCAST ARTE FRANCE KAREN BYOT k-byot@artefrance.fr FRANCE



PRODUCTION COMPANY AUM FILMS CHANTAL DUBOIS chantaldubois@aumfilms.eu FRANCE Arizona Distribution is releasing first-run arthouse films, most of them foreign, since 2010. The company does its utmost to defend the cinema and authors it appreciates : great screenwriting and filmmaking, a culture that is still rare on our screens, and strong themes. Arizona does release few titles a year and work on a long-term programming ; we very much follow the directors we already worked with.

Arte is the European Cuture Channel wich provides cultural programming including evey week 5 feature films from all over the world. Arte stands for cultural diversity and multilingualism. Arte uncovers new talent, encourages artistic creativity and preserves and promotes Europe's cultural heritage. Arte supports talented film-makers as a coproducer and shows ambitious new creations, daring drama and series.

Founded in 1995, our Publishing company, Press agency, willing to carry out documentary projects which it takes to heart, broadened its activities in 2002 to production and film making for cinema, television, video or multimedia. The creative documentary films made by Aum are the result of a close collaboration between the authors, the producers and the publishers.



DISTRIBUTOR AXXON FILMS GILLES DUFFAUT gilles.duffaut@axxon-media.com FRANCE Production, financing Belgium tax shelter (Axxon Media Benelux), distribution France, Benelux. International sales.



DISTRIBUTOR / SALES BAC FILMS ALEXIS HOFMANN a.hofmann@bacfilms.fr FRANCE For over 30 years, Bac Films has been amongst France top independent distributors and has distributed over 500 films (8 of which have won the "Palme d'Or" in Cannes) BAC FILMS is active in : theatrical distribution, video publishing, TV sales, international co-production, international sales.



PRODUCER CINEMA EN DEVELOPPEMENT BARBARA FILMS SANTIAGO LOZANO loszanto@gmail.com COLOMBIA



FILM FESTIVAL BERLIN INTERNATIONAL FILM FESTIVAL JAVIER MARTÍN javi.martin@free.fr

GERMANY

This production company brings together the work of the directors Santiago Lozano and Angela Osorio. The productions of Bárbara Films have a strong interest in the documentary narratives, some of these productions are: Calígula, Un nombre para desplazado, Viaje de Tambores, Oro Pacífico. The first feature film was Siembra (Independent award Locarno Film Festival 2015). Director of "Diles que no me maten" presented at Cinéma en Développement.

THE BERLINALE: a great cultural event and one of the most important dates for the international film industry. More than 335,000 sold tickets, more than 21,000 professional visitors from 127 countries, including more than 3,700 journalists: art, glamour, parties and business are all inseparably linked at the Berlinale.



PRODUCTION COMPANY BIENNALE DE VENISE PASCAL DIOT pascal.diot@labiennale.org ITALY The Venice Production Bridge is providing the producers with a unique possibility of meeting the multiple categories of financiers who are participating in the creation of the necessary financial package to create a film, through 3 main events; the Venice Gap Financing Market, Final Cut in Venice and the Book Adaptation Rights Market but also through the European Film Forum, panels, networking sessions...



DISTRIBUTOR BOBINE FILMS JOVITA MAEDER jovymaeder@yahoo.fr FRANCE

BOBINE FILMS is a distribution company of independent arthouse films in France, founded in 2013, focused on fiction and documentaries, autor's films, first films, cinema of the world.



DIRECTOR BURNING BLUE CÉSAR AUGUSTO ACEVEDO GARCIA jorgeforero@burningblue.com.co COLOMBIA BURNING BLUE is a colombian film company who has focused its efforts on a cinema of risky bets and self-sustainable schemes, managing to position its films in the most important festivals worldwide. As a result of this work, it has been consolidated as a viable and effective production model, nationally and internationally.



PRODUCTION COMPANY C-P PRODUCTIONS ANNIE GONZALEZ cp-productions@orange.fr FRANCE C-P Productions produces independent documentaries on popular history and non-conformist ideas too often ignored. All the films have gained a high profile at major festivals, and enjoyed box-office success in France and are also distributed abroad: in the commercial sector thanks to the work of independent distributors and in the non commercial sector.



PRODUCTION COMPANY CALOUMA FILMS JULIA CHERRIER julia\_cherrier@caloumafilms.com MEXICO Calouma Films is a consulting agency and production company that operates in Mexico and France. We advise directors and / or producers in all the stages of construction of their project (script, production, distribution, marketing and diffusion) so that they can produce a profitable film with the widest diffusion possible.



PRODUCTION/SALES CARAVAN PASS NATALIE DANA natalie@caravanpass.com FRANCE Caravan Pass is an independent production company founded by Natalie Dana. Its purpose is producing and co-producing international author-driven films. In 2013 we expanded our activity to intl sales. We aim to represent a slate of 5 to 8 films per year in order to give a particular attention to each film and to build a trusting relashionship with both producers and filmmakers.



DIRECTOR CINEMA EN DEVELOPPEMENT CARNAVAL FILMES LETICIA SIMOES leticia.c.simoes@gmail.com BRAZIL Letícia Simões was born in Salvador, Brazil in 1988. Her field of audiovisual work comprehends documentary strategies, creative writing, and essay cinema. Director of "Casa" presented at Cinéma en Développement.



CCAS PASCAL LOMBARDO pascal.lombardo@asmeg.org FRANCE

**ORGANIZATION** 

Social and cultural activities of energy firms. The CCAS is the most important cultural actor in France.



SALES / ACQUISITIONS CELLULOID DREAMS JOHANNA NAHON johanna@celluloid-dreams.com

Celluloid Dreams has been at the forefront of international sales, production, and financing of quality independent films for more than 30 years. It's "Director's Label" stands for the discovery of a large number of the most important, awarded and respected film directors of our times, the future classics



INSTITUTION The CENTRE NATIONAL DU CINÉMA ET DE L'IMAGE ANIMÉE - CNC JOSÉPHINE VINET josephine.vinet@cnc.fr

FRANCE

FRANCE

The missions of the Centre national du cinéma et de l'image animée (CNC) are : - regulatory - support for the film, broadcast, video, multimedia and technical industries, - preservation and development of the film heritage The International Policy Unit's purpose is to support cultural diversity through coproduction and cooperation.



SALES AGENTCarole Baraton, Yohann Comte and Pierre Mazars (ex-Wild Bunch, Gaumont and<br/>StudioCanal) founded Charades in 2017.CHARADESCharades's first slate includes Coralie Fargeat's REVENGE, which premiered at<br/>TIFF and won Best Director award at Sitges, animation virtuoso Mamoru<br/>Hosoda's MIRAI; Ben Stassen's 3D animation THE QUEEN'S CORGI; Peter Weber's<br/>documentary INNA DE YARD.



PRODUCTION COMPANY CHUCK PRODUCTIONS LUC REDER luc.reder@chuck-prod.com FRANCE

Chuck Productions is a young production company by Sébastien Paule and Luc Reder. Chuck is a laboratory of ideas and men who wants to use new technologies such as VR or the web to tell the best story possible. But Chuck also remains an audiovisual production company that strives to achieve a quality film, whether short or long, funny or sad.



TELEVISION BROADCAST **CINÉ + BRUNO DELOYE** <u>bruno.deloye@canal-plus.com</u> FRANCE CINÉ + (Group Canal +) is a bouquet of digital channels for Cable, satellite and ADSL completely dedicated to the 7th Art. Ciné +, one of the bouquet's channel, explores the world of cinema and the Art house cinema.



PRODUCTION COMPANY CINÉ-SUD PROMOTION THIERRY LENOUVEL thierry@cinesudpromotion.com FRANCE Started in 1993 as a company designed to promote art house films, it has developed a production branch since 2001 similar to the previous one (36 films produced, and more than 200 international awards). The editorial line is quality, researching projects delivering a singular message supported by a strong cinematic form. Prod of Los Silencios by Beatriz Seignier



THEATRICAL EXHIBITION CINEFOL31 / LE CRATÈRE PIERRE ALEXANDRE NICAISE panicaise@ligue31.org FRANCE LE CRATERE - arthouse and discovery movie theater in Toulouse.



 FILM FESTIVAL
 Cinéfondation le

 CINÉFONDATION FESTIVAL DE CANNES
 Residence and l'

 GEORGES GOLDENSTERN
 ggoldenstern@festival-cannes.fr

 FRANCE
 FRANCE

Cinéfondation lends its support to new talents through la Selection, the Residence and l'Atelier. www.cinefondation.com



ORGANIZATION CINÉLATINO, RENCONTRES DE TOULOUSE EVA MORSCH KIHN eva.morsch.kihn@cinelatino.fr FRANCE

ARCALT has organized the Latin American film festival Cinélatino, Rencontres de Toulouse for 29 years, Cinema en Construction with the San Sebastian Film Festival for 15 years and Cinéma en Développement for 12 years.



EXHIBITOR CINÉMA CGR BLAGNAC JEAN-BAPTISTE SALVAT directeur.blagnac@cgrcinemas.fr FRANCE

EXHIBITOR CINÉMA CGR ST LOUIS PAU ZINDY SALGADO GAMEZ directeur.paustlouis@cgrcinemas.fr FRANCE Theatrical exhibition

Theater manager



THEATRICAL EXHIBITION CINÉMA MAGNANVILLE ANNA DEFENDINI annadefendini@gmail.com FRANCE

Movie Theater



PRODUCTION COMPANY CITE FILMS RAPHAEL BERDUGO rberdugo@citefilms.com FRANCE



TECHNICAL INDUSTRY COMMUNE IMAGE MEDIA FRANCOIS CALDERON fcalderon@communeimage.com FRANCE Cité Films is a production and an international sales company founded in 1997 which coproduces about 2 feature films each year. Raphaël Berdugo coproduced some 30 movies selected by major festivals. In 2016, he coproduced "Tour de France" by Rachid Djaidani, starring Gérard Depardieu and Sadek, and "El Invierno" by Emiliano Torres, a French-Argentinian movie coproduced with Orange Studio.

Digital laboratory, post-production. Management of rushes. Editing, postproduction, color grader, mixing, DCP. Screening room - 150 places. Production offices. Restaurant/place for events.



PRODUCTION COMPANY COPRODUCTION OFFICE SOPHIE CABON sales@coproductionoffice.eu FRANCE



PUBLIC INSTITUTION DIRECTION RÉGIONALE DES AFFAIRES CULTURELLES D'OCCITANIE MARC LATANÉ

marc.latane@culture.gouv.fr FRANCE Coproduction Office applies a distinct approach to its key fields of activity: the production and international distribution of films by essential auteurs. Its founder Philippe Bober's long-lasting collaborations with filmmakers (Lars von Trier,) Roy Andersson, Ulrich Seidl, Ruben Östlund, Jessica Hausner (a.o.) enriched the company with the 2017 Cannes Palme d'Or and the 2014 Venice Golden Lion.

Ministry of Culture department in charge of cinema in the region. Related with the Centre National du Cinéma et de l'image animée (CNC) and based in Toulouse.



DIRECTOR DOC AD HOC GIL CORRE doc.ad.hoc@orange.fr FRANCE The company Doc ad Hoc has been created at Toulouse, in 2000, with a musical documentary called " Femmes de Jazz "(Women in Jazz). In summary, passion for arts and civic engagement are the two axes of his production activity.



PRODUCTION COMPANY DUBLIN FILMS DAVID HURST david@dublinfims.fr FRANCE Dublin Films is a production company of author-films based in Bordeaux. We produce fictions as well as documentaries of creation, for TV and theaters. All our movie are engaged in reflexions about the society, and more precisely about the questions of diversity and identity



PRODUCTION COMPANY

DUBLIN FILMS DAMIEN CABUT damien@dublinfilms.fr

FRANCE



PRODUCTION COMPANY EAUX VIVES PRODUCTIONS XENIA MAINGOT xmaingot@eauxvivesproductions.com FRANCE Dublin Films is a production company of author-films based in Bordeaux. We produce fictions as well as documentaries of creation, for TV and theaters. All our movie are engaged in reflexions about the society, and more precisely about te questions of diversity and identity

Founded in 2008, Eaux Vives Productions is a production company for feature and documentaries. EVP is passionate about human stories, long journeys, quests and domestic topics related to future generations, which, far from provocation, bring reflections and debates. The goal of the team is to encourage the emergence of filmmakers whose universes are open to others.



PUBLIC INSTITUTION ECLA ANTOINE SEBIRE antoine.sebire@ecla.aquitaine.fr FRANCE Écla, the agency for book and film of the Nouvelle-Aquitaine Region, provides a wide-range of support services for film professionals from the region, standing at their side in national and international film festivals, markets and coproduction events. It also supports creation, production and cultural distribution of fiction, animation and documentary films.



PUBLIC INSTITUTION ECLA NOÉMIE BENAYOUN noemie.benayoun@ecla.aquitaine.fr FRANCE Cultural agency of the Nouvelle-Aquitaine Region. Our association is in charge of part of the regional policy in cinema and audiovisual : regional film fund, film commission, authors' desk, residencies, etc. The region manages a 6.4M€ film fund active in all fields. These fundings are accessible to international coproductions through a production partner established in the region



THEATRICAL DISTRIBUTION / PRODUCTION EPICENTRE FILMS DANIEL CHABANNES daniel@epicentrefilms.com FRANCE Epicentre Films has released more than 120 titles (La Sagrada Familia by Sebastian Lelio, The Delay by Rodrigo Pla, The Student by Santiago Mitre). Focused on Latino American cinema, we have developed coproductions of films by emergent and well-known directors (Olmo and the Seagull by Petra CostaGLea Glob, Nobody's watching by Julia Solomonoff).



THEATRICAL DISTRIBUTION / PRODUCTION EPICENTRE FILMS CORENTIN SÉNÉCHAL corentin@epicentrefilms.com FRANCE Epicentre Films has released more than 120 titles (La Sagrada Familia by Sebastian Lelio, The Delay by Rodrigo Pla, The Student by Santiago Mitre). Focused on Latino American cinema, we have developed coproductions of films by emergent and well-known directors (Olmo and the Seagull by Petra CostaGLea Glob, Nobody's watching by Julia Solomonoff).



NETWORK EUROPA DISTRIBUTION CHRISTINE ELOY christine.eloy@europa-distribution.org BELGIUM Europa Distribution is the association of independent film distributors. With more than 130 leading independent distributors representing 29 countries in Europe and beyond, it serves as the voice of the sector and acts as a network and a think tank.



SALES AGENT EUROPEAN WOMEN'S AUDIOVISUAL NETWORK CÉCILIA JOHNSON-FERGUSON cecilia@ewawomen.com EWA Network supports women working in the European audiovisual industry through networking opportunities, training programs, development awards, research and member benefits (mentoring programs, scriptwriter's residency, masterclasses...), that encourage women's professional development.



DISTRIBUTOR EUROZOOM ALBA FOUCHÉ alba@eurozoom.fr FRANCE EUR0Z00M is a French independent distribution company created 15 years ago. During these years, we worked with many cinematographers and showcased movies at all A list festivals: Toronto, Venice, Berlin, San Sebastian, Locarno, Sundance and of course Cannes.



DISTRIBUTOR EUROZOOM SABRINA BÉGAUD sabrina@eurozoom.fr FRANCE

Eurozoom is a French independent distribution company created 15 years ago. During these years, we worked with many cinematographers and showcased movies at all A list festivals: Toronto, Venice, Berlin, San Sebastian, Locarno, Sundance and of course Cannes.



THEATRICAL DISTRIBUTION EYE FILM MUSEUM RENÉ WOLF renewolf@eyefilm.nl NETHERLANDS EYE is the museum for film and the moving image in the Netherlands. EYE combines a world-renowned film collection with expertise in restoration, educational programmes, exhibitions, distribution, international promotion and marketing. Recent acquisitions include "Una Noche sin Luna", "La Última Tierra".



FILM FESTIVAL FESTIVAL DE COURT-MÉTRAGE DE CLERMONT-FERRAND LAURENT CROUZEIX l.crouzeix@clermont-filmfest.com

FRANCE

Clermont-Ferrand is the premier Short Film Festival and Short Film Market. Latin American filmmakers have regularly won major awards in Clermont-Ferrand. Clermont-Ferrand also represents an important step towards any filmmaker's new project, short or feature.



FESTIVAL DEL FILM LOCARNO AURÉLIE GODET aurelie.godet@pardo.ch SWITZERLAND

FILM FESTIVAL

Throughout its 71-year history, the FESTIVAL DEL FILM LOCARNO has occupied a unique position in the landscape of major film festivals. Every August, for eleven days the Swiss-Italian town of Locarno becomes the world capital of auteur cinema. Film fans and industry professionals meet here to share their passion for cinema in all its diversity.



FILM FESTIVAL FESTIVAL INTERNACIONAL DEL NUEVO CINE LATINOAMERICANO ZITA MARINA MORRIÑA ATIA programhabana@gmail.com

CUBA

The International Festival of New Latin American Festival is held in La Habana, in December. The Festival promotes and awards those works whose significance and artistic values contribute to enrich and reaffirm the Latin American and Caribbean cultural identity. Its program also includes contemporary world cinema, as well as meetings and seminars on issues of cultural interest.



FILM FESTIVAL FESTIVAL INTERNATIONAL DU FILM D'AMIENS ANNOUCHKA DE ANDRADE a.deandrade@filmfestamiens.org FRANCE The International Film Festival of Amiens will take place from November 9 to 17h of 2018. It's a festival opened to all the cinematographies. The 38th edition will present numerous retrospectives, homages and unseen movies with the presence of plenty international guests.



FILM FESTIVAL FESTIVAL VIVA MEXICO BARBARA CARROLL DE OBESO b.carroll@viva-mexico-cinema.org FRANCE The unique festival in France dedicated to show contemporary Mexican cinema. "VM Film Encounters" invites audiences to discover the best of Mexican talent through screenings, workshops and encounters with the talents. We also work as a networking platform and contribute to the promotion of co-productions and distributions of Mexican films in France



FILM FESTIVAL FID MARSEILLE FABIENNE MORIS fmoris@fidmarseille.org FRANCE

FIDMarseille is an international competitive film festival open to the contemporary cinema. FIDlab is the FIDMarseille international coproduction platform for projects at every stage of production.



SALES AGENT FIGA FILMS SANDRO FIORIN sandro@figafilms.com USA

World sales agency and distributor in the USA focused on Latin American arthouse films.



SALES / ACQUISITIONS FILM FACTORY ENTERTAINMENT VICENTE CANALES v.canales@filmfactory.es SPAIN FILM FACTORY's objective is the international sale of Spanish Cinema's most important productions, working with a selective slate, choosing films with the highest international potential and also collaborating with Europe and Latin America's most prominent production companies.



FILM FESTIVAL FILMAR EN AMERICA LATINA VANIA AILLON vania.aillon@filmar.ch SWITZERLAND

**Rep** 

BUYER FILMAX INTERNATIONAL IRÈNE AIROLDI i.airoldi@filmax.com SPAIN Flilmar en América Latina is the largest film festival dedicated to Latin American cinematography and culture in Switzerland. Every year since 1999, a large number of fictions and documentaries are screened during two weeks in November, in many movie theaters in Geneva.

With its headquarters in Barcelona, FILMAX is one of the most important audiovisual companies in Spain. The FILMAX Group, which provides development, production, distribution, exhibition and international sales, responds fully to the business opportunities within the European and international entertainment sectors.



PRODUCTION COMPANY FILMES DE PLASTICO THIAGO MACÊDO CORREIA contato@filmesdeplastico.com.br



DIRECTOR CINEMA EN CONSTRUCTION FILMES DE PLASTICO ANDRÉ NOVAIS OLIVEIRA contato@filmesdeplastico.com.br Specialized on independent films build around complex characters, usually marginalized by society, proposing a more human and possible portray of the periphery in Brazil. Its films was selected and awarded in several film festivals, such as Cannes (three times at Directors' Fortnight), IFFR, FIDMarseille, BAFICI, Durban and Melbourne.Producer of Temporada by André Novais Oliveira in Cinema en Construction.

Specialized on independent films build around complex characters, usually marginalized by society, proposing a more human and possible portray of the periphery in Brazil. Its films was selected and awarded in several film festivals, such as Cannes (three times at Directors' Fortnight), IFFR, FIDMarseille, BAFICI, Durban and Melbourne. Director of "Temporada"presented at CInéma en Construction



SALES / ACQUISITIONS FILMS BOUTIQUE GABOR GREINER gabor@filmsboutique.com GERMANY

Films Boutique is an independent Berlin-based international sales company specialized in distribution of innovative feature films by filmmakers from all over the world. Only 10 to 15 new titles are added to our line-up per year as we are going back to basics: treat films as works of art and concentrate ourselves on a limited number of high profile titles.



THEATRICAL DISTRIBUTION FILMS DES DEUX RIVES PAULINE RICHARD filmsdesdeuxrives@yahoo.fr FRANCE

Films des Deux Rives is a french society of distribution specialised in mediterranean movies. 10 years old this year, we try continuing screening movies and more specifically documentaries.



BUYER FOLKETS BIO MARIE STRAUSS marie@folketsbio.se SWEDEN Distribution, VOD Platform, Theatrical Exhibition. Arthouse Distributor with own cinemas all over Sweden. Acquires all rights for Sweden and Scandinavia.



PRODUCTION COMPANY FORTUNA FILMS ILSE HUGHAN fortunafilms@runbox.com NETHERLANDS



EXHIBITOR FORUM DES IMAGES GILLES ROUSSEAU gilles.rousseau@forumdesimages.fr FRANCE Initially founded by Ilse Hughan as an Amsterdam based distribution and sales company for documentary films, Fortuna moved into production focusing on independent filmmaking in Latin America. She is co-founder and vice-president of the Argentine based Arts Foundation TyPA + co-founder and (by now ex) director of BAL, the co-production market of the Buenos Aires International Film Festival.

Created in 1988 to compile an audiovisual memory bank of Paris, the Forum des images has since celebrated cinema and moving pictures of all kinds. At the Forum, all genres, formats and audiovisual disciplines find a unique meeting place recognized by industry professionals and tremendously successful with audiences.



TELEVISION BROADCAST FRANCE 3 OCCITANIE CARLOS BELINCHON carlos.belinchon@francetv.fr FRANCE France 3 Occitanie is a French public television channel and part of the France Télévisions group.



TELEVISION DISTRIBUTION FRANCE 3 OCCITANIE LAURE CORNEJO Laure.Cornejo@francetv.fr FRANCE Responsables des programmes France 3 Occitanie



THEATRICAL DISTRIBUTION FREEALIZE / PELICULA ILEANA CECANU ileana@freealize.com ROMANIA Freealize is a company specialized in independent feature films distribution. Pelicula - Latin American Film -3rd edition (12-16 September 2018, Bucharest) is a festival like a fiesta. The official competition is opened for feature films from all over Latin America. The production year cannot be earlier than 2016.



THEATRICAL DISTRIBUTION FREEALIZE / PELICULA SZILAGHI CATALIN ileana@pelicula-lafe.com ROMANIA



PRODUCTION COMPANY FRENCH KISS PRODUCTION ALICE BALDO alicebaldo@frenchkissproduction.com FRANCE FRENCH KISS PRODUCTION is an independent audiovisual production company. We support and develop documentary, feature film and short film projects. During several years we were passionated by the documentary of creation, a subjective and artistic language of a very big freedom towards the reality as well as the cinematic form.



PRODUCTION COMPANY FRENCH KISS PRODUCTION INÈS JALLET inesjallet@frenchkissproduction.com FRANCE film and audiovisual production company



PRODUCTION COMPANY GATE NO PARQUE CINEMATOGRAFICA CAROLINA RODRIGUES SILVA SOUZA rsscarol@gmail.com BRAZIL Since 2004, Gato do Parque Cinematográfica is a brazilian independent production company focused on audiovisual production for cinema and television. Producers and co-producers of several award-winning films. The production company is characterized by developing projects that seek to approach historically invisible narratives and themes. She's the director of "Criadas" presented at Cinéma en Développement.



PRODUCER CINEMA EN DEVELOPPEMENT GATO DO PARQUE CINEMATOGRAFICA JULIA ZAKIA juliazakia@gmail.com BRAZIL Since 2004, Gato do Parque Cinematográfica is a brazilian independent production company focused on audiovisual production for cinema and television. Producers and co-producers of several award-winning films. The production company is characterized by developing projects that seek to approach historically invisible narratives and themes. She's the producer of "Criadas" presented at Cinéma en Développement.



DIRECTOR CINEMA EN DEVELOPPEMENT GROUPE SOLIDARITÉ BOLIVIE ANANDA HENRY BIABAUD ananda-hb@hotmail.fr FRANCE "Monika - Soul of fire" film : Co-Directeur, presented at Cinéma en Développement.



DIRECTOR CINEMA EN DEVELOPPEMENT GROUPE SOLIDARITÉ BOLIVIE LUIS VILLAFANE GUEVARA Luisvillafane@yahoo.com FRANCE



OTHER GROUPE SOLIDARITÉ BOLIVIE LOU BARRIOL lou.barriol@gmail.com FRANCE

Actor of "Monika - Soul of Fire" presented at Cinéma en Développement.

PLAYWRITER GRUPO TEATRAL EL BÚHO NATHAN CUSNIR natcus@retesar.com ARGENTINA

Playwriter and director for theater.



PRODUCER CINEMA EN DEVELOPPEMENT ICALMA FILMS MARCELA SAID marcelitasaid@gmail.com CHILE



DIRECTOR CINEMA EN DEVELOPPEMENT ICALMA FILMS LIU MARINO liureed@yahoo.com CHILE Icalma films is a society that Marcela Said created as a way to develop and coproduced projects from Chile. It has co-produced along with France, Argentina and Swiss. OPUS DEI (2005), El MOCITO (2011), EL VERANO DE LOS PECES VOLADORES (2013) LOS PERROS (2017). Currently she is producing SLEEPING DOGS UNDER THE WATER by Liu Marino. Liu Marino's film is Marcela 's first film only as a producer. Productor de Perros que duermen bajo el agua in Cinéma en

Icalmafilms is a production company from Chile. It coproduces with France, Argentina and Switzerland. iN 2013 it coproduces with Jirafa 'L'Ete des poissons volants', showed in Cannes. Director of "Perros que duermen bajo el agua" presented at Cinéma en Développement.



PRODUCTION COMPANY

MARIA EMILIA BRIDI me.bridi@gmail.com SPAIN Cinematographic production of fiction films and documentaries in the european and hispanic market. Our main strenght is to hand a bridge among the spanish and european production with latin american new directors.



PRODUCTION COMPANY IN VIVO FILMS LOUISE BELLICAUD Louise@invivofilms.com FRANCE Based in Paris and set up in 2015 by Louise Bellicaud, In Vivo Films aims to support directors and writers from various backgrounds and countries. In Vivo films develops projects with a strong cultural identity based on local topics with the potential to reach an international audience.



INA HÉLÈNE BETTEMBOURG hbettembourg@ina.fr FRANCE

INSTITUTION

France's national audiovisual institute (INA) is the world's leading source of digitised audiovisual content. INA collects and preserves 80 years of radio archives and 70 years of television programmes that form our collective memory. A resolutely 21st-century public-sector cultural company, INA enhances its sound and image collections.



PRODUCTION COMPANY INEFABLE MARIANA TEJOS MARTIGNONI tejosmariana@gmail.com CHILE We develop works for cinema, TV and Web. We are interested that our works have a creative stamp and that they develop social, cultural and artistic issues from a critical and constructive view. Producer of "Enigma" presented at Cinéma en Construction.



DIRECTOR INEFABLE IGNACIO JURICIC MERILLÁN ignacio.juricic@gmail.com CHILE

We develop works for cinema, TV and Web. We are interested that our works have a creative stamp and that they develop social, cultural and artistic issues from a critical and constructive view. Director of Enigma, presented at Cinéma en Construction.



PRODUCTION COMPANY INFRACTOR FILM FACTORY ALEJANDRO UGARTE ugarteaudiovisual@gmail.com CHILE Infractor Films Factory is a production company based in Santiago of Chile, founded in 2015 by Alejandro Ugarte. His productions are focused in social issues, the work with young filmmakers and the exploration of the thin line between fiction and documentary. Producer of "Perro Bomba" presented at Cinéma en Construction.



DIRECTOR CINEMA EN CONSTRUCTION INFRACTOR FILMS FACTORY JUAN CÁCERES CORNEJO jpcaceres@ug.uchile.cl Infractor Films Factory is a production company based in Santiago of Chile, founded in 2015 by Alejandro Ugarte. His productions are focused in social issues, in thw work with young filmmakers and in the exploration of the thin line between fiction and documentary. Director of "Perro Bomba" presented at Cinéma en Construction.



THEATRICAL DISTRIBUTION JUST FILM DISTRIBUTION JEAN HEIJL jean@justfilmdistribution.nl NFTHERI ANDS

Just Film Distribution, part of Just Media Group. One of leading all media (theatrical, TV, DVD/VOD) distributors of Benelux.



**DISTRIBUTOR / EXHIBITOR** KAFILMS **JAVIER KRAUSE** jkrause@gmail.com SWITZERLAND

KAF is an international sales agency that focuses in the effective licensing of Latin American content Worldwide. With Headquarters in New York, Buenos Aires and Lausanne, we aim at providing producers with an alternative to already stablished distribution options.



DIRECTOR CINEMA EN DEVELOPPEMENT **KINEMASCOPE FILMS DIEGO QUEMADA DIEZ** kineticdiego@yahoo.com MEXICO

Funded by Diego Quemada-Diez, its mission is to produce quality films related to human and social themes. Kinemascope Films developed and coproduced the film La Jaula de Oro, produced the short films La Morena, A Table is A Table and I Want to be a Pilot, which have achieved over 160 international awards, sold to over 40 countries and played at HBO, Canal Plus, Sundance Channel, France3 and other. Director of "The Atlas Dossier" presented at Cinéma en



PRODUCTION COMPANY Rafael Sampaio is a producer, film programmer and curator. He has worked in KLAXON CULTURA AUDIOVISUAL (BRLAB) **RAFAEL SAMPAIO** rafael@klaxon.art.br BRASIL



DISTRIBUTOR **КМВО GRÉGOIRE MARCHAL** gregoire@kmbofilms.com FRANCE

different cultural institutions, such as Museu da Imagem e do Som de São Paulo, Cine Olido and Cinemateca Brasileira. Rafael is also the director of BrLab, produced by his company Klaxon Cultura Audiovisual.

KMBO is a french distribution company which exists since 10 years. We are releasing art house films. We develop also animated films for children on the label little KMBO



LA BOYITA FILMS, LLC JULIA SOLOMONOFF laboyita@gmail.com ARGENTINA

DIRECTOR



**PRODUCTION COMPANY / DISTRIBUTION** LA FEMME ENDORMIE CAROLE SOLIVE csolive@lafemme-endormie.com FRANCE

For the last decade, Solomonoff has focused on developing emerging talent, fostering collaboration and dialogue between mostly female filmmakers and resources from Latin America and Europe. We support stories with a strong sense of identity and engaging vision and are proud to have been selected at Berlin, Venice, Toronto, Sundance, Tribeca and New York Film Festivals. Productor of "La Cazadora"in Cinéma en Développement.

La Femme Endormie focuses on the development and production of documentaries and feature films with political impact as well as a universal audience appeal. It encourages an independent editorial approach and concentrates on thought-provoking films on geopolitical and socio-cultural issues.



DIRECTOR / PRODUCER LA KUKUYA PRODUCTIONS ISABEL NAVARRETTE RODRIGUEZ lakukuyafilms@gmail.com ECUADOR The Kikuyu Films produces audiovisual content inspired by the most fantastic, beautiful and powerful stories of the indigenous peoples of Latin America. Vindicates at the cotidian heroes, especially women. Director of "Kelaku, the jaguar woman" presented at Cinéma en Développement.



DIRECTOR LA SELVA CINE LAURA MORA laselvacine@gmail.com COLOMBIA



SALES / ACQUISITIONS LATIDO OSCAR ALONSO oalonso@latidofilms.com SPAIN La Selva cine is a new small company, created by four friends: Daniela, Manuel, Laura and Mirlanda, with the idea of being able to produce independent projects. Navigate between documentary, fiction and visual essays. It is a space where creative debate is the most important value, and being able to produce projects that have the artistic depth that confronts us and touches us is the ultimate goal. Director of "Los reyes del mundo" presented at Cinéma en

Latido is a sales agency handling a maximum of 15 titles per year, with a focus in Spain & Latin-America and lately Eastern Europe. We collaborate with prestigious filmmakers such as Juan José Campanella (THE SECRET IN THEIR EYES- Oscar for Best Foreign Language Film), established directors such as Julio Hernández Cordón and also rise up new talent such as Pepa San Martin.



PRODUCTION COMPANY LAVÉGA PRODUCTIONS JACQUES ARLANDIS

lavegaprod@orange.fr FRANCE



PRODUCTION COMPANY LE LOKAL / APIFA PHILIPPE AUSSEL phil@le-lokal.com FRANCE Lavéga productions is a limited company aimed at producing feature films and documentaries with a special focus on coproductions with Latin America.

Philippe Aussel created Le-LoKal Production in 2003 in Toulouse, France, after being editor and special effects supervisor for 15 years. Surrounded by Cindy Cornic and Maurane Cugny, he is now developing creative documentaries, fiction and animation films, and has recently started to tackle new media including Virtual Reality.



PRODUCTION/DISTRIBUTION LE PACTE THOMAS PIBAROT t.pibarot@le-pacte.com FRANCE Le Pacte is an independent Distribution, and Co-production company based in Paris. It has been founded in December 2007 by Jean Labadie, former creator and manager of Bac Films. Its goal is to develop an efficient, talent-friendly, tool dedicated to Cinema from all over the world, in all its styles. The only criteria are enthusiasm, quality and passion.



PRODUCTION COMPANY LES FILMS DE L'OUEST OLIVIER JOLIBERT ojolibert@gmail.com Les Films de l'Ouest production: short films, documentaries

International sales



PRODUCTION COMPANY LES FILMS FIGURES LIBRES SONIA PARAMO sonia@lesfilmsfigureslibres.com FRANCE Production of documentary for international TV broadcasters, documentaries for cinema, production of recording of performing art (ballet, music, circus).



SALES AGENT LOCO FILMS CLARA MARQUARDT international@loco-films.com FRANCE



SALES / ACQUISITIONS LUXBOX FIORELLA MORETTI fiorella@luxboxfilms.com FRANCE

PRODUCTION LUZ VERDE LUCERO GARZON lucero@luzverdefilms.com FRANCE on experience in production, distribution, acquisitions, sales and festival programming, Luxbox starts with a solid film catalogue and a passionate pool of world cinema directors.

A Paris-based company, Luxbox is dedicated to international sales and coproduction of select projects. With a complementary industry knowledge built

Paris-based company founded by Lucero Garzon to coproduce and sell latinamerican films.



EXPORTATOR M-APPEAL MARTINA BESIER berlinoffice@m-appeal.com GERMANY Established in 2008, m-appeal is a dynamic world sales company based in Berlin, dedicated to bringing gems of groundbreaking cinema to international audiences. With a carefully curated selection of 10-12 films per year, we focus on original international arthouse and genre cinema. We also take a particular interest in queer cinema, and don't shy away from a challenge.



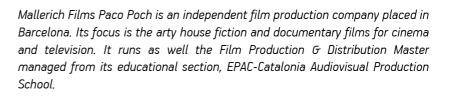
TECHNICAL INDUSTRY MACTARI JEAN-GUY VERAN mactari@wanadoo.fr FRANCE Mactari is a sound post production existing since 1993, dedicated to Sound editing, sound design, Foley recording and Sound mixing



OTHER MALLERICH FILMS ALBA MONDEJAR alba.mondejar@gmail.com SPAIN Mallerich Films Paco Poch is an independent film production company placed in Barcelona. Its focus is the arty house fiction and documentary films for cinema and television. It runs as well the Film Production & Distribution Master managed from its educational section, EPAC-Catalonia Audiovisual Production School.



PRODUCTION COMPANY MALLERICH FILMS NOEMI GAMIZ noegee@hotmail.com SPAIN





PRODUCTION COMPANY MALLERICH FILMS FERNANDO EHLERS MORELLI fernandolatv@gmail.com ECUADOR Mallerich Films Paco Poch is an independent film production company located in Barcelona. Its focus is the arty house fiction and documentary films for cinema and television. It runs as well the Film Production & Distribution Master managed from its educational section, EPAC-Catalonia Audiovisual Production School.



PRODUCTION COMPANY MALLERICH FILMS ANA HURTADO herenciadocumental@gmail.com SPAIN Mallerich Films Paco Poch is an independent film production company placed in Barcelona. Its focus is the arty house fiction and documentary films for cinema and television. It runs as well the Film Production & Distribution Master managed from its educational section, EPAC-Catalonia Audiovisual Production School.



PRODUCTION COMPANY MALLERICH FILMS JAVIER ANDRÉS ROJAS RAMOS cinemaboreal@gmail.com COLOMBIA



PRODUCTION COMPANY MALLERICH FILMS ALEJANDRA LAOS alelaos1994@gmail.com PERU Mallerich Films Paco Poch is an independent film production company placed in Barcelona. Its focus is the arty house fiction and documentary films for cinema and television. It runs as well the Film Production & Distribution Master managed from its educational section, EPAC-Catalonia Audiovisual Production School.

Mallerich Films Paco Poch is an independent film production company placed in Barcelona. Its focus is the arty house fiction and documentary films for cinema and television. It runs as well the Film Production & Distribution Master managed from its educational section, EPAC-Catalonia Audiovisual Production School.



PRODUCTION COMPANY MALLERICH FILMS MONICA CRESPO VILLAREAL monicacrespo.v@gmail.com PANAMA Mallerich Films Paco Poch is an independent film production company placed in Barcelona. Its focus is the arty house fiction and documentary films for cinema and television. It runs as well the Film Production & Distribution Master managed from its educational section, EPAC-Catalonia Audiovisual Production School.



PRODUCTION COMPANY MALLERICH FILMS PACO POCH PACO POCH mallerich@pacopoch.cat SPAIN Mallerich Films produces low budget fiction films, TV films and 52 min. documentaries for television. A constant trait of our productions is the search for quality and creativity in both content and execution, and this, along with numerous awards received at international film festivals, has given us access to institutions and broadcasters who have trust in our work and our editorial line.



PRODUCTION COMPANY MAT PRODUCTIONS MARIE MOUCHEL-BLAISOT m.mouchel@matproductions.fr FRANCE Mat Productions is an independent french company which develops and produces french and international projects, feature films and creative documentaries. It's managed by Richard Magnien and Marie Mouchel-Blaisot, who have over 20 years of experience in production and distribution, with several award-winning films in international festivals.



PRODUCTION COMPANY MELOCOTON FILMS HÉLÈNE MITJAVILE helene@melocotonfilms.com FRANCE MELOCOTON is a boutique production company focusing on arthouse international coproductions. We produced 6 short fictions among which 4 coproductions (Croatia, Hungary, Finland, UK), screened in Toronto, Warsaw, Zagreb, etc, and now coproduce a feature with Argentina and Spain, "Los Días Seqún Ellos", winner of the EFADs-CACI coproduction grant in San Sebastian.



DIRECTOR METRONOMIC LUIS BRICENO bu.enaud@gmail.com CHILE Production, animation, post-production in France and in Chile



PRODUCTION COMPANY MIRIADE FILMES BEATRIZ SEIGNER beatrizseigner@miriadefilmes.com.br BRAZIL

Production Company, director of "Los Silencios" presented at Cinéma en Construction.



DIRECTOR MORIVIVI FILMS ALVARO APONTE-CENTENO morivivifilms@gmail.com PUERTO RICO



PRODUCTION COMPANY MOTIVO FILMS MAJA ZIMMERMANN maja@motivofilms.com USA Moriviví Films is an independent audiovisual production company based in San Juan, Puerto Rico. We focus on feature and short fiction and documentary films as well as photography and installations. Founded by filmmaker Álvaro Aponte-Centeno, our mission is to develop projects of fellow filmmakers who share a similar vision, passion and love for audiovisual arts and the desire to produce author projects. Director of 'sarah' presented at Cinéma en Développement.

Focusing on co-productions of quality films with a commercial potential and some gap financing. MATAR A JESUS- Colombia 2017 LA 4a Compania - Mexico 2016 Aqui no ha pasado nada- Chile 2016 Jardin de amapolas - Colombia 2012 Porfirio - Colombia 2011 We are happy to consult on financing, development G distribution Fluent in German, French, English G some Spanish



EXPORTATOR NINE FILMS NELLEKE DRIESSEN nelleke@ninefilm.com NETHERLANDS Nine Film is an independent sales company dedicated to bringing feature films and documentaries to the international market.Our slate is comprised of a careful selection of arthouse and cross-over films from all over the world created by fresh talent and renowned filmmakers.



THEATRICAL DISTRIBUTION NOUR FILMS PATRICK SIBOURD psibourd@nourfilms.com FRANCE Nour Films is a french independant theatrical distributor. "Et les mistrals gagnants" directed by Anne-Dauphine Julliand "They call me Jeeg Robot" directed by Gabriele Mainetti "Los Perros" directed by Marcela Said "Oh Lucy!" directed by Atsuko Hirayanagi "Mobile Homes" directed by Vladimir de Fontenay "Psychomagia" directed by Alejandro Jodorowsky



PRODUCTION COMPANY PANORAMA FILMS YIBRAN ASUAD yibranasuad@yahoo.com MEXICO Editor on the movie 'Ya no estoy aqui" presented in Cinéma en Construction.



PRODUCTION COMPANY PARAÍSO PRODUCTION CLARISSE TUPIN clarisse@paraisoproduction.fr FRANCE Since 1996, Paraiso Production (Paris), produces independent films. Among these films, we would highlight Con el Viento, by Merixtell Colell premiered at the Berlinale-Forum, Machuca by Andrés Wood, at the Quinzaine des Réalisateurs-Cannes Festival, Go Home by Jihane Chouaib at Busan, Dubai and El telón de azúcar by Camila Guzman Urzua with a triple selection, Toronto, Berlinale and San Sebastian.



PRODUCTION COMPANY PENSÉE SAUVAGE FILMS BANI KHOSHNOUDI bani@penseesauvagefilms.com MEXICO

Pensée Sauvage Films is an independent production company founded in 2006 by writer/director Bani Khoshnoudi. Working transnationally from Iran to France to Mexico, making fiction, documentary and essay films, Bani also develops more experimental work in the form of installations as well as videos to accompany live dance and music performance. Directora de Luciernagas en CC



FILM FESTIVAL PESARO INTERNATIONAL FILM FESTIVAL GIOVANNI OTTONE houseglow@aliceposta.it ITALY IberoAmerican Cinema Festival of Rome held every year in October - November is a showcase of first and second features film from Latin America, in particular Mexico, Colombia, Chile and Argentinas



PRODUCTION COMPANY PHANTASTICAS UGGCO KG SVEN SCHNELL connect@phantasticas.com GERMANY We focus on "phantastic" movies from South America, Asia and Europe. Co production of feature films, sometimes documentaries too.



DISTRIBUTION / ACQUISITION PICTUREHOUSE CINEMAS / PICTUREHOUS ENTERTAINMENT PAUL RIDD paul.r@picturehouses.co.uk UK

DISTRIBUTION / ACQUISITION Picturehouse Entertainment is the distribution arm of Picturehouse Cinemas in PICTUREHOUSE CINEMAS / PICTUREHOUSE ENTERTAINMENT PARTY. PARTY.



DISTRIBUTOR PLUTO FILM DISTRIBUTION NETWORK GMBH MARGOT HAIBOECK margot@plutofilm.de GERMANY

PLUTO FILM is a Berlin-based world sales, which was launched during Berlinale 2015. The company was founded by Torsten Frehse (Neue Visionen Filmverleih) and Heino Deckert (Majade, Deckert Distribution. We promote high-quality fiction films from around the world with a focus on arthouse and cross-over films as well as features by emerging talents.



PRODUCTION COMPANY POMME HURLANTE FILMS EVA CHILLÓN hola@pommehurlante.com FRANCE Pomme Hurlante Films is a film production company based in Paris, created in 2015, aiming to produce and co-produce new directors from Europe and Latin America. Pomme Hurlante Films defends singular films, short and features, fictions, hybrid and creative documentaries, exploring new themes, points of view, characters and forms. Member of EAVE since 2017.



THEATRICAL DISTRIBUTION POTEMKINE FILMS BENZERFA MILIANI miliani@potemkine.fr FRANCE Potemkine Films is a very active company run by three cinema fans. Potemkine do theatrical distribution of original, powerfull and imaginative movies. We also release arthouse films on DVD/BLU-RAY (focusing on high quality publishing work), sell TV and Video rights. Potemkine and agnès b. dvd are partners and release most of their DVD/BLU-RAY together.



PRODUCER CINEMA EN CONSTRUCTION	Producer of "Ya no estoy aqui" presented at Cinema en Construction.
PPW FILMS	
KIM GERRY	
gerryjkim@gmail.com	
USA	



DIRECTOR CINEMA EN DEVELOPPEMENTProdigima Films is an audiovisual production company founded in 2009PRODIGIMA FILMSProdigima Films is an audiovisual production company founded in 2009VLADIMIR KOZLOVIt currently develops and produces creative works in the form of<br/>documentaries, fiction and TV series. Its editorial line is oriented towards art,<br/>culture, the sciences, science-fiction and history. It is run by Nicolas Baby and<br/>Romain Gaboriaud.He's the director of '5 000 \$ per week " présenté à Cinéma



PRODUCER CINEMA EN DEVELOPPEMENT PRODIGIMA FILMS NICOLAS BABY nicolas@prodigima.com FRANCE



PRODUCTION COMPANY PROMENADES FILMS SAMUEL CHAUVIN sam@promenadesfilms.com FRANCE Prodigima Films is an audiovisual production company founded in 2009 specialising in the production of content for television.

It currently develops and produces creative works in the form of documentaries, fiction and TV series. Its editorial line is oriented towards art, culture, the sciences, science-fiction and history. It is run by Nicolas Baby and Romain Gaboriaud. He's the producer of "5 000 \$ par semaine" presented at

Production company funded in 1996. Focuses onto international minority coproduction. Last coproductions: Carlos Lechuga's (Cuba) Sante and Andrés, premiered at Toronto 2016, El silencio del Rio by Carlos Tribino (Colombia), prize-winner of the Best colombian film at Cartagena Film Festival 2015 and El silencio del viento (Puerto Rico) by Alvaro Aponte-Centeno premiered and awarded at Mar del Plata 2017.



FILM FESTIVAL REC FILM FESTIVAL AIDA BAÑERES ARGILES aidabargiles@gmail.com UK Coordinator of Primer Test working progress Lab from REC Film Festival Tarragona which offers the possibility to 6-7 spanish productions or coproductions to screen his project and receive advice from a jury formed for international experts (sales agents, programmers, distributors, etc.), thus facilitating projects a journey of success in the international market.



SALES / ACQUISITIONS REEL SUSPECTS ALBERTO ALVAREZ AGUILERA info@reelsuspects.com FRANCE Reel Suspects is a multi-faceted "all rights" distribution company. Our editorial line is based on a real passion for photography and eye catching cinematography.We are bringing a new cost-effective business model to our producer partners from all over the world, in the context of an international market changing forever to new directions.



PUBLIC INSTITUTION RÉGION OCCITANIE BENOIT CARON benoit.caron@laregion.fr FRANCE

Région Occitanie supports the film industry through its network of film commissions as well as through its financial support. Almost 80 films projects are financed every year, from writing & development to production.



PUBLIC INSTITUTION **RÉGION OCCITANIE PABLO VALENTIN** <u>pablo.valentin@laregion.fr</u> FRANCE

With a 4.2 M€ fund in 2018, The Occitanie Region helps the audiovisual creation in all its diversity : fiction, animation, or documentaries, for TV, Internet or theaters, features or short-films.



PRODUCTION/DISTRIBUTION REMORA FILMS CYRIAC AURIOL cyriac@remorafilms.com FRANCE Remora Films in continuation of "Les Films du requin". It is a Paris based company involved in fiction and documentary production G distribution.



PRODUCTION COMPANY ROUGE INTERNATIONAL NADEJDA TURINCEV nadia.turincev@rouge-international.com FRANCE "Universality is when you push out the calls of your kitchen..." Turincev Nadia was born in 1970 in Moscow, grew up in Paris and studied ethnology at Nanterre.In 2007 she has founded Rouge International with Julie Gayet. Together they have produced many films and documentary with several nominations and rewards.



PRODUCTION COMPANY ROUGE INTERNATIONAL JULIE GAYET julie.gayet@rouge-international.com FRANCE "Universality is when you push out the calls of your kitchen..." Julie was born in 1972, in Suresnes, near Paris. She is an actress and a film director. In 2007 she has founded Rouge International with Nadia Turincev. Together they have produced many films and documentary with several nominations and rewards.



PRODUCTION COMPANY **RT FEATURES MARIANA COELHO** <u>marianacoelho@rtfeatures.com.br</u> BRAZIL RT Features is a national and international production company of cultural content and entertainment for film and television, based in São Paulo, Brazil. Abroad, RT has produced Frances Ha, Love is Strange, Love, Mistress America, The Witch, and Call Me By Your Name. In Brazil produced the feature films O Cheiro do Ralo, The Silver Cliff, Tim Maia, The Rio Siege, The Silence o the Sky and Severina.



PRODUCTION COMPANY SAHARA FILMS GONZALO JUSTINIANO gjusti@sahara.cl CHILE Produces / Co-produces / Services. Director of " El fotografo de dios" presented at Cinéma en Développement.



FILM FESTIVAL SAN SEBASTIAN INTERNATIONAL FILM FESTIVAL JOSÉ ANGEL HERRERO VELARDE ssiff@sansebastianfestival.com SPAIN The Festival will celebrate its 66th edition in 2018. It consists of the Official Section, New Directors, Horizontes Latinos, among others. Its Industry Department organizes activities such as the Europe-Latin America Co-Production Forum, Films in Progress or Glocal in Progress to act as a platform for the Latin American and European film worlds.



FILM FESTIVAL SAN SEBASTIAN INTERNATIONAL FILM FESTIVAL SAIOA RIBA industryclub@sansebastianfestival.com SPAIN

The Festival will celebrate its 66th edition in 2018. It consists of the Official Section, New Directors, Horizontes Latinos, among others. Its Industry Department organizes activities such as the Europe-Latin America Co-Production Forum, Films in Progress or Glocal in Progress to act as a platform for the Latin American and European film worlds.



FILM FESTIVAL SAN SEBASTIAN INTERNATIONAL FILM FESTIVAL ESPERANZA LUFFIEGO industryclub@sansebastianfestival.com SPAIN The Festival will celebrate its 66th edition in 2018. It consists of the Official Section, New Directors, Horizontes Latinos, among others. Its Industry Department organizes activities such as the Europe-Latin America Co-Production Forum, Films in Progress or Glocal in Progress to act as a platform for the Latin American and European film worlds.



FILM FESTIVAL SAN SEBASTIÁN INTERNATIONAL FILM FESTIVAL MARICHU CORUGEDO industryclub@sansebastianfestival.com SPAIN The Festival will celebrate its 66th edition in 2018. It consists of the Official Section, New Directors, Horizontes Latinos, among others. Its Industry Department organizes activities such as the Europe-Latin America Co-Production Forum, Films in Progress or Glocal in Progress to act as a platform for the Latin American and European film worlds.



PRODUCTION COMPANY SAPIENSAPIENS CAROLINE CARISSONI c.carissoni@sapiensapiens.com FRANCE SapienSapienS is a production company and a video and digital studio based in Toulouse, France. www.sapiensapiens.com @\_SapienSapienS\_



THEATRICAL DISTRIBUTION SOPHIE DULAC DISTRIBUTION

MICHEL ZANA mzana@me.com FRANCE Sophie Dulac Distribution was created in 2004 to distribute theatrically films produced by Sophie Dulac Productions and to act as a regular distributor. Presently, SD Distribution is releasing 10 to 12 features per year. To date, SD Distribution has distributed more than 70 films since its creation.



PRODUCTION COMPANY / SALES AGENT STILL MOVING JULIETTE LEPOUTRE jlepoutre@stillmoving.fr FRANCE Still Moving is an international production and distribution company founded by Juliette Lepoutre and Pierre Menahem, aiming to produce, co-produce and sell challenging arthouse films. Currently it's financing The Fever by Maya Da Rin, Feathers of a father by Omar El Zohairy and Tlamess by Ala Eddine Slim, and selling Pendular by Julia Murat and The Last of us by AE. Slim.



SALES AGENT STRAY DOGS NATHAN FISCHNER nathan@stray-dogs.com FRANCE Launched in 2015, Stray Dogs is a sales agency dedicated to bringing edgy, international, director driven films with cult potential to worldwide audiences. We aim to provide our distributors and programmers friends with fresh, interesting, special content, which will appeal to younger audiences and gain value over time.



BUYER SWIFT DISTRIBUTION QUENTIN LEISER q.leiser@swiftprod.com

SWIFT PRODUCTIONS was created by Didier Costet in 1992 with the goal of specializing in the acquisition and distribution of quality original motion pictures. The company has four activities: Theatrical film distribution, TV Distribution, Video Distribution and Production.



FILM FESTIVAL TALLINN BLACK NIGHTS (PÖFF) JAVIER GARCIA PUERTO javiergarcia.puerto@poff.ee SPAIN Tallinn Black Nights is the most distinctive film Event in Nordic Europe and one of the 15 A Class Film Festivals recognised by FIAPF, with over 270 films from 60 countries and beyond 80.000 admisions. Our aim is to discover new trends and upcoming filmmakers. Our Industry Days is the fastest growing professional platform with several activities.



TEX MEX FILMS NICOLAS COMBALBERT nicolas.combalbert@gmail.com FRANCE

DIRECTOR



SALES / ACQUISITIONS THE OPEN REEL COSIMO SANTORO cs@theopenreel.com ITALY Films du Texmex produces documentaries and fiction films for cinema and television. Texmex represents the cultural mix at the USA/Mexico border. But rather than a limit between two cultures, we see a bridge and focus on exploring those blurred borders, those margins, whe it is impossible to say where one finishes and the other begins. He's the producer of "Jujuy Originario y metalero" in Cinéma en Développement.

An International Sales Agency, The Open Reel, founded in 2012, aims to support and develop independent cinema on an international level.

The Open Reel wants to enlarge the visibility of those independents productions not supported by a staff devoted to develop their circulation and their positioning to festivals, events and sales.



PRODUCTION COMPANY TITA PRODUCTIONS **CHRISTOPHE BOUFFIL** ch.bouffil@titaprod.com FRANCE



DIRECTOR CINEMA EN DEVELOPPEMENT UNITED NOTIONS VIOLETA MICHELLE AYALA GREGEDA vayala78@gmail.com BOLIVIA



PRODUCTION COMPANY UPRODUCTION JEAN-RAYMOND GARCIA jr.garcia@uproduction.fr FRANCE

BROADCAST

FRANCE

television, both fiction and documentary. Our catalogue comprises dozens of short films, around thirty original TV and feature documentaries, and many international coproductions. Our last films: Toril, Un paese di Calabria, Eva no duerme, Quelques jours à Quiberon, have received several national and international awards

Tita Productions is focused on producing independent films for cinema and

Violeta Ayala is an award-winning Quechua filmmaker from Bolivia. Her credits include Cocaine Prison premiered at TIFF 2017 (Amazon Video Direct); The Fight has won a Walkley and nominations for the IDA and Rory Peck Awards (Guardian); The Bolivian Case (2015), premiered at Hot Docs (Netflix); Stolen that also premiered at TIFF, screened in 80 festivals and won 16 awards (PBS). Director of "La Pelea" presented at Cinéma en Développement.

Our company Uproduction is located in Bordeaux. We are currently producing three feature films: - Alejandro Fadel's second feature film "Meurs, Monstre, Meurs" in co-production with Rouge International - David Depesseville's first feature film, "Astrakan". - Who remembers Bobby Ewing? By Anne-Marie Puga.



Upside Distribution is a major player in international distribution acting worldwide. As a leading and fast-growing sales agent, we represent the best **UPSIDE TELEVISION** content of all genres with a cutting-edge expertise in documentary. We cover **ESTELLE DE ARAUJO** doc, TV G cinema markets as well as festivals, working with completed titles estelle.dearaujo@upsidetelevision.com and representing projects.



DIRECTOR CINEMA EN DEVELOPPEMENT **URÂNIO FILMES** TIAGO MELO DE MACEDO contato@uraniofilmes.com.br BRAZIL

Urânio Filmes is an independent Brazilian production company, based in the city of Recife, that invests in original projects and the development of strong and authentic scripts. Founded by the Producer / Director Tiago Melo and by the Producer Gustavo Montenegro, the company also performs specialized work in music / iconographic licensing. Director of "Yellow Cake" presented at Cinéma en Développement.



SALES / ACQUISITIONS **URBAN DISTRIBUTION INTERNATIONAL** FRÉDÉRIC CORVEZ frederic@urbangroup.biz FRANCE

Urban group gathers three entities : UDI for World Sales, UD for Domestic Distribution and Urban Factory for Production.

We promote director driven movies whatever the origins, the genre and the budget.



THEATRICAL DISTRIBUTION VAIVEM SUSANA SANTOS RODRIGUES susanasrodrigues@vaivem.com.ar PORTUGAL

International advisor to Karlovy Vary and Bildrausch film festivals (Latin American & Portugal). Member of the selection committees for the Rio Film Festival, in Brazil; the Hubert Bals Fund, in The Netherlands; and the Bilateral Co-production Fund (ICA - CNC) for Portuguese-French Co-productions (2017 -2019). Co-founder of distribution company VAIVEM.



DIRECTOR VALIENTE GRACIA ANDRÉS RAMIREZ PULIDO andresrepulido@gmail.com COLOMBIA

Director, screenwriter and producer. Director of "La Jauria" presented at Cinéma en Développement.



PRODUCTION COMPANY VALIENTE GRACIA **JOHANA AGUDELO SUSA** valientegraciacine@gmail.com COLOMBIA

Production



SALES / ACQUISITIONS VERSATILE PAPE BOYE pboye@versatile-films.com FRANCE

Versatile is a Paris-based sales company dedicated to supporting the widest range of independent cinema and gifted filmmakers worldwide.



PRODUCER CINEMA EN CONSTRUCTION Zensky Cine was founded in 2007 by Elsa Reyes, producer and Ramón Orozco, director and cinematographer. Their principal objective is to produce new and **ZENSKY CINE** innovative cinema. The last films produced were: POLAR BEAR by Marcelo Tobar ELSA REYES (2017), THE BALLAD OF OPPENHEIMER PARK by Juan Manuel Sepúlveda (2016), elsa@zenskycine.tv THE SIMILIARS by Isaac Ezban (2015), WAREHOUSED by Jack Zagha (2015), and WORKERS by José Luis Valle (2013). Producer of Luciernagas presente dat



FILM FESTIVAL ZOOM KINO

MEXICO

MAREN WIESE maren.v.k.wiese@googlemail.com GERMANY

ZOOM-Kino, an arthouse cinema based in Brühl, Germany – has been honoured with regional and federal cinema programming awards regularly for 20 years. In 2016 it was awarded for the best short film program in Germany. My responsibilities include customer service, projection and moderation of programs as well as promoting school class screenings.

### CINÉMA EN CONSTRUCTION ET CINÉMA EN DÉVELOPPEMENT BÉNÉFICIENT DU SOUTIEN ENTHOUSIASTE DES PARTENAIRES SUIVANTS

CINE EN CONSTRUCCIÓN Y CINÉMA EN DÉVELOPPEMENT CUENTAN CON EL DECIDIDO APOYO DE LAS SIGUIENTES EMPRESAS E INSTITUCIONES FILMS IN PROGRESS AND CINÉMA EN DÉVELOPPEMENT HAVE THE ENTHOUSIASTIC BACKING OF THE FOLLOWING PARTNERS

CINÉMA EN CONSTRUCTION Centre National du Cinéma et de l'image animée (C.N.C) - Région Occitanie / Pyrénées-Méditerranée - Conseil Général de la Haute-Garonne - Mairie de Toulouse - Caisse Centrale d'Activités Sociales du personnel des industries électriques et gazières (C.C.A.S) - CINÉ + - Mactari - Titrafilm - Eaux Vives -Firefly - Commune image - Confédération Internationale des Cinémas d'Art et d'Essai (C.I.C.A.E) - Europa Distribution - La Cinéfondation - L'École Supérieure d'AudioVisuel (E.N.S.A.V) - Gaumont Wilson - Le-loKal Production - Producers Network (Cannes) - Programa Ibermedia - C.A.A.C.I - Deluxe Spain - Dolby Iberia - Laserfilm Cine y Video - Nephilim producciones - No Problem Sonido -Wanda Visión - Film Factory

CINÉMA EN DÉVELOPPEMENT Région Occitanie / Pyrénées-Méditerranée - Conseil Général de la Haute-Garonne - Mairie de Toulouse - Département Art&Com, Université Jean Jaurès - APIFA - BrLab (Brésil) - Cinéfondation (France) - CNCine (Équateur) - Costa Rica Festival Internacional De Cine (CRFIC) - CROUS - French Kiss Studio - Fundación Universidad de Cine (Argentine) - Signis